Director of Individual Giving

Radiant Health Centers (RHC), seeks a Director of Individual Giving who will collaborate with the Chief Development Officer to build and implement a comprehensive, proactive strategic plan focused on expanding and enhancing the agency’s individual donor base and help to ensure the achievement of performance and revenue goals.

With a team of caring and committed individuals and hundreds of dedicated volunteers, RHC is working to eliminate the stigma and overcome health disparities impacting the Lesbian, Gay, Bisexual, Transgender, Queer + (LGBTQ+) community by providing healthy and compassionate care options.

RHC is the largest Orange County provider of such healthcare services. It is currently expanding its capacity with plans to create a dedicated Federally Qualified Health Center (FQHC) for the LGBTQ+ community.

The Director of Individual Giving will:
- Manage all aspects of donor relationships, including identification, research, qualification, cultivation, and stewardship, to foster a portfolio of donors
- Provide leadership and direction for donor outreach, giving circles, and pipeline-building programs tailored toward engagement
- Produce timely routine reports used to drive donor strategies
- Ensure fulfillment of donation and subsequent recognition

The ideal candidate will have the following qualities and qualifications:
- Demonstrate leadership qualities and exceptional relationship-building skills
- Ability to influence and work proactively and effectively to build consensus among cross-functional teams and external partners.
- Working knowledge of Microsoft Office and database knowledge of donor CRM software desirable (Salesforce preferred) and prospect research tools
- Must be highly organized, self-motivated, professional, and able to manage multiple projects under tight deadlines
- Proven track record in securing gifts and producing results
- Minimum of five years of comprehensive development experience, including directing annual giving and annual campaigns, individual giving, and/or membership societies
- Bachelor’s Degree from an accredited institution in Business, Marketing, Communications/PR, Non-Profit Management, or related fields.

How to Apply

To apply for the Director of Individual Giving position, please forward a cover letter and resume using one of the following methods:

- Email your resume and cover letter to losborn@radianthealthcenters.org.
- Fax to (949) 809-5779
- No phone calls, please

*RHC is an equal opportunity employer*